JOB DESCRIPTION

Landmen (or Land Negotiators) work with private owners, governmental officials or other companies to obtain oil and gas leases for potential mineral development. They research and provide documentation of leases, rights-of-way, joint ventures and other types of oil and gas agreements. The Landman also prepares and executes specialized lease documents, and may work as part of the geological development team for a specific location. The Landman is also responsible for making sure that the company complies with all title laws and environmental regulations or restrictions.

EDUCATION REQUIREMENTS

Associate or Bachelor Degree. Experience in Oil and Gas Land Management may be preferred.

EDUCATION & TRAINING OPPORTUNITIES

Marietta College
215 5th Street, Marietta, Ohio 45750
740-376-4600
www.marietta.edu

West Virginia University
One Waterfront Place, Morgantown, West Virginia 26506
304-293-0111
www.wvu.edu
Did you know that the natural gas and crude oil industry offers more than 75 different challenging and rewarding career opportunities? In fact, in 2011, there were approximately 14,000 people employed in the exploration and production segment of our industry, and today, that number has rapidly grown to nearly 200,000. As energy demands continue to increase, so does the need for qualified workers that will help drive production forward.

Ohio’s first wells were drilled just prior to the Civil War, and our state now ranks fourth in the nation in the number of natural gas and crude oil wells drilled – 275,000 – behind only Texas, Oklahoma, and Pennsylvania. Currently, Ohio has over 50,000 wells, and advancements in technology have made it possible for these natural resources to be produced safely and economically.

Thanks to the industry’s innovation, we continue to provide energy and petrochemical products to our local homes, schools, farms, churches, municipalities, and businesses across the state, region and country. As the Ohio’s energy supply adds to the national supply, our resources are helping us become less dependent from foreign supplies. By 2020, just the Utica and Marcellus Shales located in Ohio, Pennsylvania and West Virginia are projected to account for 35% of all U.S. natural gas production, making our region an industry leader.

In addition to energy supplies, products such as synthetic fabric, cosmetics, sporting equipment, toys, toothbrushes, inks, computers, paints and many lifesaving products such as medicines, artificial hearts and even prosthetics are all made from petroleum. With the average person using around 3 gallons of petrochemical related products each day, it is easy to see why the crude oil and natural gas industry is persistently in need of a well trained workforce.

FOR MORE INFO

P.O. Box 187, Granville, OH 43023
740-587-0410 | www.oogeep.org

Don’t forget to check out our career videos at youtube.com/OOGEEP1